

Hairfluencer (H)	Jr. Hair Specialist (JHS)	Hair Specialist (HS)	Sr. Hair Specialist (SHS)	Team Leader (TL)	Senior Team Leader (STL)	Director (D)	Senior Director (SD)	Executive Director (ED)	Senior Executive Director (SED)	
<b>REQUIREMENTS</b>										
<b>ACTIVE</b>										
Purchase a Join Kit	Active	Active	Active	Active	Active	Active	Active	Active	Active	
<b>PERSONAL SALES</b>										
	\$40 in Sales	\$100 in Sales	\$200 in Sales	\$300 in Sales	\$300 in Sales	\$500 in Sales	\$750 in Sales	\$750 in Sales	\$750 in Sales	
<b>ACTIVE PERSONALLY SPONSORED</b>										
(Join kits count for your first month)	2 Active Personally Sponsored	3 Active Personally Sponsored	4 Active Personally Sponsored	5 Active Personally Sponsored	6 Active Personally Sponsored	8 Active Personally Sponsored	10 Active Personally Sponsored	10 Active Personally Sponsored	10 Active Personally Sponsored	
<b>LEG(S) STRUCTURE</b>										
				1 Hair Specialist or Higher	1 Senior Hair Specialist or Higher	1 TL or Higher 1 STL or Higher	1 STL or Higher 1 Director or Higher	3 Directors or Higher 1 STL or Higher	1 SD or Higher 3 Directors or Higher 1 STL or Higher	
<b>TGCV</b>										
		500 TGCV	750 TGCV	1,500 TGCV	5,000 TGCV	7,500 TGCV	20,000 TGCV	40,000 TGCV	80,000 TGCV	
<b>ONE-TIME RANK ADVANCEMENT BONUS</b>										
							\$500**	\$750**	\$1,000**	
<b>COMMISSIONS &amp; BONUS</b>										
<b>ENROLLER BONUS - Monthly Paid</b>										
	5% CV	5% CV	6% CV	6% CV	6% CV	7% CV	7% CV	7% CV	7% CV	
<b>UNILEVEL LEVELS</b>										
	3% - LEVEL 1	3% - LEVEL 1 3% - LEVEL 2	4% - LEVEL 1 4% - LEVEL 2 2% - LEVEL 3	4% - LEVEL 1 4% - LEVEL 2 3% - LEVEL 3 2% - LEVEL 4	5% - LEVEL 1 5% - LEVEL 2 4% - LEVEL 3 3% - LEVEL 4 2% - LEVEL 5	5% - LEVEL 1 5% - LEVEL 2 4% - LEVEL 3 3% - LEVEL 4 2% - LEVEL 5 2% - LEVEL 6	5% - LEVEL 1 5% - LEVEL 2 4% - LEVEL 3 3% - LEVEL 4 2% - LEVEL 5 2% - LEVEL 6 2% - LEVEL 7	5% - LEVEL 1 5% - LEVEL 2 4% - LEVEL 3 3% - LEVEL 4 2% - LEVEL 5 2% - LEVEL 6 2% - LEVEL 7	5% - LEVEL 1 5% - LEVEL 2 4% - LEVEL 3 3% - LEVEL 4 2% - LEVEL 5 2% - LEVEL 6 2% - LEVEL 7	
<b>SUBSCRIBE &amp; SAVE BONUS</b>					<b>GENERATION REWARDS</b>					
Subscribe & Save Trimonthly Reward					PERSONAL GROUP					
<b>AUTOSHIP OCCURANCE</b>	Setup Autoship 1 <sup>st</sup> Order	2 <sup>nd</sup> , 3 <sup>rd</sup> , and 4 <sup>th</sup> Autoship		After 4 <sup>th</sup> Autoship		1%	1%	2%		
<b>COMMISSION</b>	10% Retail Commission	10% Retail Commission + Additional 10% Subscribe & Save Trimonthly Reward		10% Retail Commission	PERSONAL GROUP	1%	1%	2%		
Add NEW Subscribe & Save customers for an additional monthly bonus					GENERATION 1	2%	3%	3%		
<b>SUBSCRIBE &amp; SAVE</b>	5	10	20	25+	GENERATION 2		2%	2%		
<b>BONUS</b>	\$50	\$150	\$350	\$500	GENERATION 3			2%		
<b>SALES</b>						\$1 - \$499	\$500 - \$999	\$1,000 - \$1,499	\$1,500 - \$2,499	\$2,500 +
<b>COMMISSIONS</b>						Base Retail 20%*	+ 5%	+ 10%	+ 15%	+ 20%

Active = Month joined and/or active qualification for title. | TGCV = Total Group Commissionable Volume. | 60% Rule = No more than 60% of volume from one leg.